

#### **Schools Commercial Team**

# Support and advice for schools and governing bodies to achieve greater efficiencies through procurement

**Buying for schools on GOV.UK** 

### Helping schools to find better deals

If you've used a price comparison website you'll know that prices can vary dramatically. SCT work with public sector buying organisations to deliver the best procurement deals for schools on specific goods and services – energy, food, ICT, MFDs reducing costs on key spend areas meaning schools have more to spend on areas which have a greater direct impact on children's education.

### **Every penny counts**

We help schools implement a few common sense principles on non-pay spend so the savings soon mount up. If you were shopping for a new car you would plan what your requirements were, shop around for the best deal, negotiate with the salesman and get the details of the deal in writing. By applying the same rules whenever you purchase goods and services for schools we hope they achieve good value for money on a regular basis.

We support <u>Crown Commercial Service</u> and <u>Pro5</u> who are public sector organisations who offer an extensive range of legally compliant deals giving access to thousands of products and services including telephony, cleaning, catering, stationery, maintenance and transport.

## Where can we hear you?

SCT work in association with a number of national organisations such as Association of School and College Leaders (<u>ASCL</u>), National Association of School Business Management (<u>NASBM</u>), Independent Academies Association (<u>IAA</u>), National Governors Association (<u>NGA</u>) and Chartered Institute of Public Finance and Accountancy (<u>CIPFA</u>) and are often invited to deliver the Departments key messages at their regional events.

### Brush up on your buying skills

Do you know how to approach a procurement exercise and the legal requirements you need to meet? Have a look at <u>BuyWays</u> our free public sector procurement e-learning for all schools.

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